

BOARD OF ECONOMIC DEVELOPMENT  
RAMKOTA HOTEL & CONFERENCE CENTER, BOARD ROOM, SIOUX FALLS, SD  
TUESDAY, APRIL 10, 2012 – 3:00 PM CST

Members Present

Chairman Jeff Erickson , Dale Clement, Tom Burchill, Sharon Casey, Tony Klein, John Calvin, Mike Luken, Mark Mickelson, Tim Kessler, Ted Hustead, Don Kettering

Staff Present

Commissioner Pat Costello, Deputy Commissioner Cody Byrum, Kim Easland, Ashley Moore, Travis Dovre, LaJena Gruis, Dale Knapp, Cody Richter, Chris Maxwell

Other Staff Present

Mandy Kuipers- BankWest, Loan Servicing Agent  
Tim Engel- May, Adam, Gerdes & Thompson, LLP

Call to Order

Chairman Erickson called the meeting to order at 3:16 pm.

Agenda

A motion was made by Tim Kessler and seconded by Tom Burchill to approve the agenda as amended to show consideration for Lehman Trikes USA, Inc.  
Motion prevailed by a unanimous roll call vote.

Minutes

A motion was made by John Calvin and seconded by Tim Kessler to approve the minutes of March 16, 2012 as presented.  
Motion prevailed by unanimous roll call vote.

Executive Session

A motion was made by Don Kettering seconded by Tony Klein to enter into executive session at 3:35 p.m. to discuss contract matters and commercial and financial information relating to loan and other assistance applicants.  
Motion prevailed by unanimous roll call vote.

Executive Session Report

The Chairman declared the board out of executive session at 4:38 p.m. The Chairman reported that the Board of Economic Development entered into Executive Session to discuss commercial and financial information relating to loan and other assistance to applicants.

A motion was made by Tom Burchill and seconded by John Calvin to approve the chairman's report from executive session.  
Motion prevailed by unanimous roll call vote.

Loan Review

Central States Fire Apparatus, LLC

A motion was made by Don Kettering and seconded by Tom Burchill to approve the loan review as presented.  
Motion prevailed by unanimous roll call vote

Old Business

Lehman Trikes USA, Inc.

A motion was made by John Calvin and seconded by Mark Mickelson to declare loan to be in default, allow staff to negotiate a voluntary foreclosure agreement, and waive liquidated damages.  
Motion prevailed by unanimous roll call vote

Lake Francis Case Development

A motion was made by Sharon Casey and seconded by Tom Burchill to approve a 6 month moratorium on payments.

Motion prevailed by unanimous roll call vote

Lakota Archery, LLC

A motion was made by Tim Kessler and seconded by Ted Hustead to declare loan to be in default.

Motion prevailed by unanimous roll call vote

TTJ Properties, LLC

Tabled to next meeting.

New Business

SD Pulse Producers

A motion was made by Sharon Casey and seconded by Tony Klein to approve the VASF application from SD Pulse Producers in the amount of \$27,675. Approve three paid project consultants and allow project expenditures on and after December 15, 2011 to be allowed.

Motion prevailed by roll call vote with Don Kettering voting no.

Governance Committee Recommendation

A motion was made by Dale Clement and seconded by Mike Luken to approve transitioning to quarterly meetings and to allow staff to pursue rules changed to empower credit committee with certain duties.

Motion prevailed by unanimous roll call vote

REDI Rate of Interest

A motion was made by Tony Klein and seconded by Don Kettering to approve reducing REDI Loans base interest rate to 2%.

Motion prevailed by unanimous roll call vote

Benchmarks

Tabled to next meeting.

Liquidation Specialist

A motion was made by Tom Burchill and seconded by Don Kettering to approve the liquidation specialist contract.

Motion prevailed by a unanimous roll call vote

Bills

A motion was made by Mark Mickelson and seconded by Mike Luken to approve the bills payable to BankWest in the amount of \$12,083.75 for the March Servicing and May, Adam, Gerdes & Thompson, LLC in the amount of \$1,534.00 for Legal Work.

Motion prevailed by unanimous roll call vote.

Adjourn

A motion was made by Tim Kessler and seconded by Tony Klein to adjourn the meeting at 4:42 pm.

Motion prevailed by unanimous roll call vote.

  
Dale Clement, Secretary